Professional Serivces

Achieving successful technology architecture, design and deployment requires more than just capabilities—it demands expertise and consistency. At CSPi Technology Solutions, we understand this and strive to deliver exceptional Professional Services that add value to your organization.

While many view Professional Services as a means to address skill gaps or offload responsibilities, we believe it goes beyond that. In today's complex IT landscape, our approach involves leveraging insights from client implementations and partnerships to deliver comprehensive solutions. We foster ongoing communication and alignment across our organization, ensuring a tight integration between sales, engineering, and project management.

We specialize in five key technology areas: Networking, Wireless/Mobility, Advanced Security, Data Center, and Unified Communications/Collaboration. Our expertise in these areas enables us to deliver tailored solutions that meet your organization's specific needs and objectives.

☐ **Networking:** We ensure that your network infrastructure can meet the demands of today's digital landscape, adapt to future requirements, and maintain optimal performance to meet user expectations.

☐ **Wireless/Mobility:** We understand the challenges posed by environmental elements and radio frequencies, allowing us to optimize network performance and deliver reliable and secure connectivity.

☐ **Data Center:** We analyze application performance and advance your hybrid cloud maturity, ensuring the right level of elasticity to effectively manage workloads as needed.

☐ **Advanced Security:** We incorporate insights about the threat landscape and compliance requirements into the planning and design of your infrastructure, ensuring that it supports growth, performance, and competitive advantage without compromising security.

☐ **Unified Communications/Collaboration:** We integrate the appropriate tools and select the optimal deployment model, whether it's on-premise or in the cloud, to enable seamless interaction and collaboration.

Our Professional Services offerings follow a three-stage lifecycle, supported by our dedicated Project Management Office:

☐ **Project Management Office:** We ensure that deliverables are delivered on time, within scope, within budget, and align with your requirements throughout the project lifecycle.

☐ **Discovery:** Our engineers collaborate with you to under-stand your pain points, current infrastructure, objectives, and priorities.

☐ **Architect/Design:** We utilize our expertise, informed by the discovery phase, as well as insights from our partners and other clients, to develop a comprehensive plan of action.

☐ **Implementation:** We deploy and test the architected design based on the requirements identified during the discovery phase.

Following a successful deployment, our Professional Services team can seamlessly transition to engage our Managed Services team for ongoing operational support, if desired.

Professional Services

Solution Architecture

- Network Solutions
- Wireless & Mobility
- Unified Communications & Collaboration
- Data Center Solutions
- Advanced Security

Project Management

Managed Services

Choosing CSPi for Professional Services offers several advantages:

☐ **Proven track record**: With 50+ years in the industry and a multinational presence, CSPi is a publicly traded company aligned with major technology providers, offering the most capable resources available.

☐ **Agility:** We possess the flexibility and willingness to tailor solutions according to your specific needs and requirements.

☐ **Consistency:** Our tightly integrated organization boasts low employee turnover, resulting in efficient and consistent service delivery.

☐ **Cohesive teams:** For clients looking to outsource their IT operations, our Professional Services and Managed Services engineers work together seamlessly, facilitating a smooth transition of your in-house operations to CSPi Vital Managed Services.

☐ **Caliber and culture:** We carefully select passionate, dedicated professionals who align with our culture of excellence. We invest in our people through training, lab time, and exposure to new technologies, ensuring they remain at the forefront of industry advancements.

We value our people as contributors to our culture and facilitators of your experience. CSPi's Professional Services combine expertise and consistency to meet your specific measures of success for IT architecture design and deployment.

CSPi Technology Solutions

CSPi Technology Solutions offers Professional Services, Managed IT Services, and Cloud Services to assist clients in architecting and managing a secure, high-performance, and highly available IT infrastructure. Our engineers have industry experience and specialized certifications in networking, wireless & mobility, unified communications & collaboration, data center, and advanced security technologies, ensuring tailored solutions for our clients' needs.