



a Hewlett Packard
Enterprise company

SOLUTION BRIEF

OUTSOURCE YOUR NETWORK WITH AFFORDABLE MONTHLY COSTS

Improve reliability, flexibility and predictability

A RAPID SHIFT TO MANAGED SERVICES

As organizations look for more efficient ways to utilize IT resources to meet growing mobile, BYOD and IoT expectations, many are opting to outsource their applications, security and networking needs. Cloud managed networks allow organizations with limited internal IT resources or know how to offload the deployment, management and monitoring of their network to trusted Managed Service Providers (MSPs), without having to do it themselves. MSPs offer organizations turnkey IT network management services delivered with a pay-as-you-go model. This allows organizations to move from a CAPEX model to a more predictable service experience and an OPEX-based consumption model.

IDC estimates that the cloud-managed Wi-Fi infrastructure and services market will reach \$3.3 billion by 2020 and is expected to grow at a CAGR of 25% from 2015 through 2020¹.

1. IDC report

The timing is right. With the move to more flexible pay as you go cloud-based services, you can get:

- Peace of mind by lowering your risk of business disruptions and time to problem resolution.
- Better quality of service for critical business applications that rely on network performance and connectivity and are crucial for the continuity of your business operations.
- Time and resources back to focus on core competencies and business outcomes that are critical for your growth while also reducing your operational costs.
- Alternate consumption models that provides flexibility and predictability.
- A way to keep pace as your business needs change.

CLOUD BASED NETWORK MANAGEMENT

As an MSP, we can simplify your network operations using Aruba, a Hewlett Packard Enterprise company capabilities with zero-touch setup, centralized management of Aruba access points and switches, remote troubleshooting, historical data reporting, and compliance monitoring (PCI, HIPPA, etc).

Network Overview and Reporting

Using a single dashboard, we can monitor and observe trends on your network. This allows for faster reactive support by quickly isolating problems through simple workflows, granular detail and extensive search. Network management data is securely stored to create reports containing historical data which can be provided as needed.

Simplified Provisioning

As an MSP, we can simplify network set up and offload IT resources by directly shipping Aruba Instant APs and Aruba Switches to your sites where a non-technical person can simply unpack, power up and get them configured automatically.

Maintenance and Firmware Management

We can streamline and automate your network management while maintaining complete control. We can perform one-click firmware updates or schedule specific updates, manage user accounts with different levels of access and tag devices with labels to simplify firmware management and configuration.

CSPi Technology Solutions Vital™ Managed Wireless Services powered by Aruba

You can trust CSPi to enhance your wireless capabilities in two ways; with CSPi Vital™ Managed Wireless Service that enables you to shift the responsibility of wireless network management to our experts and with CSPi Vital™ Wireless as a Service (WaaS), you can enhance your existing network capabilities by adding wireless without the investment in technology, skills or ongoing management.

We focus on ongoing wireless performance, availability, scalability and security so your wireless users can connect, engage and work confidently.

CSPi provides best in breed cloud managed network solutions from Aruba Networks, a leading provider of next-generation networking solutions that improves workplace productivity and supports the transition towards cloud-based services for today's generation of mobile-centric users.

CSPi provides secure, high-quality Wi-Fi, powered by Aruba, a Hewlett Packard Enterprise company.

FLEXIBLE AND SIMPLE PAYMENT PROCESS

CSPi's promise to you:

- ❖ One monthly fee for total wireless services and support.
- ❖ A structured response and maintenance agreement that outlines support for your business.
- ❖ A partnership built on industry standards that is perfectly aligned with your business goals.

For more information, contact 1 (866)-641-1159 or email cloudservices@cspi.com.

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