

In-house IT

**CSPi Vital™
Managed IT
Services**

VS.



In-house IT

**Vital™ Managed
IT Services**



2 people
(More or Less)



Full IT
department
staffed with
**certified system
engineers**



\$6-\$10K
a month



\$5K
a month



**8 hours/day,
5 days/week**
(Less vacations,
illness, personal
time- off)



**24 hours/
7 days/
week/ 365**



Reactive
**Will “get to it
as soon as
we can”**



Proactive 95%
of the time
BEFORE problems
have impacted
production
systems



No guarantee
problem(s) will
get fixed in a
timely manner



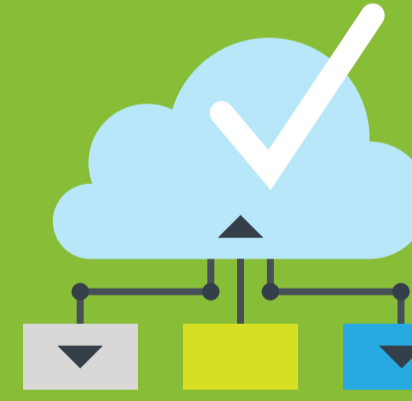
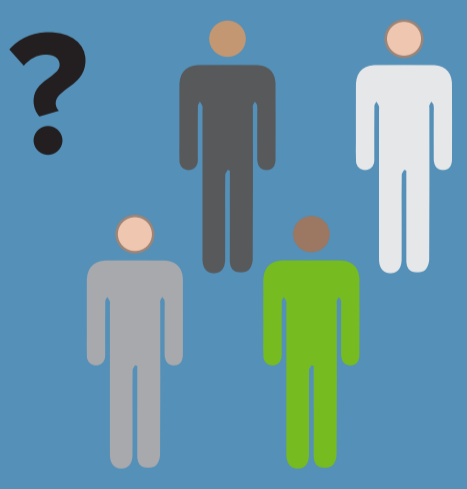
**Guaranteed
fix**



**Doesn't have
broad product
experience,**
requires
someone else,
need to hire
**additional
resources, too
expensive**



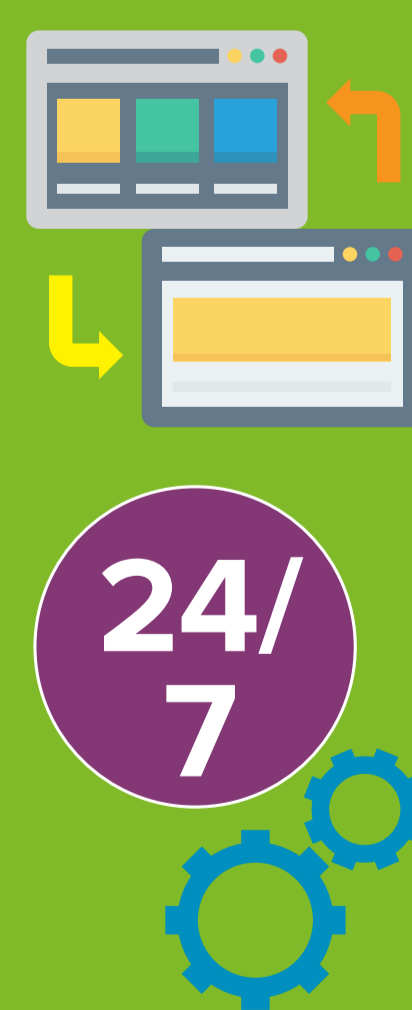
**Expertise across
Networking,
Wireless &
Mobility, Data
Center,
Collaboration,
and Security**



**IT infrastructure
is continuously
monitored,
managed and
maintained**



IT needs such
as updates &
upgrades get
put on hold



**Using
CSPi Vital
Managed IT
Services**

You get 24/7/365 proactive monitoring, managing and maintenance of your infrastructure. Guaranteed support backed by SLA's. Reduction in operational and capital expenses. More time to focus on your core business. Access to more IT resources for a predictable flat fee. Click here to learn more.