



NEXT-GEN SWITCHES TRANSFORM NETWORKING FROM THE EDGE TO THE CORE

Networking challenges are growing, and IT is under pressure to do more with less



Fragmented Operations

 Closed, disparate OSes and operating models with complex licensing overtaxes IT

Legacy Networks Can't Keep Pace

Aging, oversubscribed infrastructure inhibits IT agility and digitalization

Constrained Control and Visibility

Fragmented data with remote analytics can't offer the depth of actionable insights needed

70% of IT's time is spent trying to identify and diagnose issues¹ 71% of IT budgets are dedicated to "running the business"¹ 70% of network configuration is done manually¹ **301** new IoT devices will be deployed by 2023² bringing new security risks 41% of IT teams say their network security and segmentation is not properly implemented³

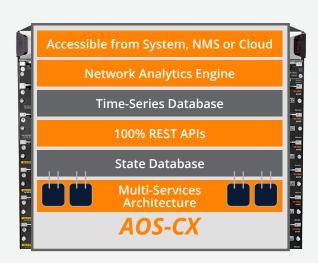
ARUBA CX SWITCHING

AN OPERATING SYSTEM FOR TODAY'S ENTERPRISE

The Aruba CX Switching Portfolio harnesses AOS-CX to provide an end-to-end, next-gen switching solution from edge access to data center. It provides a modern, cloud-native design built on a flexible switching architecture with built-in intelligence, programmability and automation.

CX Switches

AOS-CX

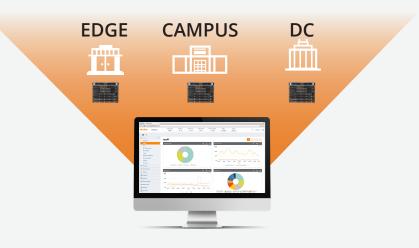


Cloud Native

Modern, microservices architecture for full network programmability and workflow automation

Edge Access to Data Center

Flexibility to deploy same hardware and software for a consistent operational experience from edge access to data center Network Analytics Engine



Distributed Analytics

Analytics in every node for network-wide, real-time insights to proactively detect, prioritize and resolve issues

ENHANCING THE OPERATOR EXPERIENCE

DESIGN, DEPLOY, MONITOR AND ANALYZE WITH EASE

Aruba NetEdit

Deployments that just work

- Simple coordination of end-to-end service rollouts
- ✓ Automated and fast network-wide changes
- Seliminate errors with instant conformance verification after updates

Aruba CX Mobile App

Simplified switch install and configuration

- Connect Aruba CX switches to a network and create a virtual stack in just a few taps
- ✓ Configure, view and manage configurations from your mobile device
- ✓ Use built-in templates to save time and cut down on errors

Aruba Network Analytics Engine (NAE)

Distributed analytics for advanced monitoring and troubleshooting

- \bigcirc Gain real-time, data center-to-edge visibility
- ✓ Quickly detect, troubleshoot and respond to issues
- ✓ Accelerate root cause analysis with event history correlation

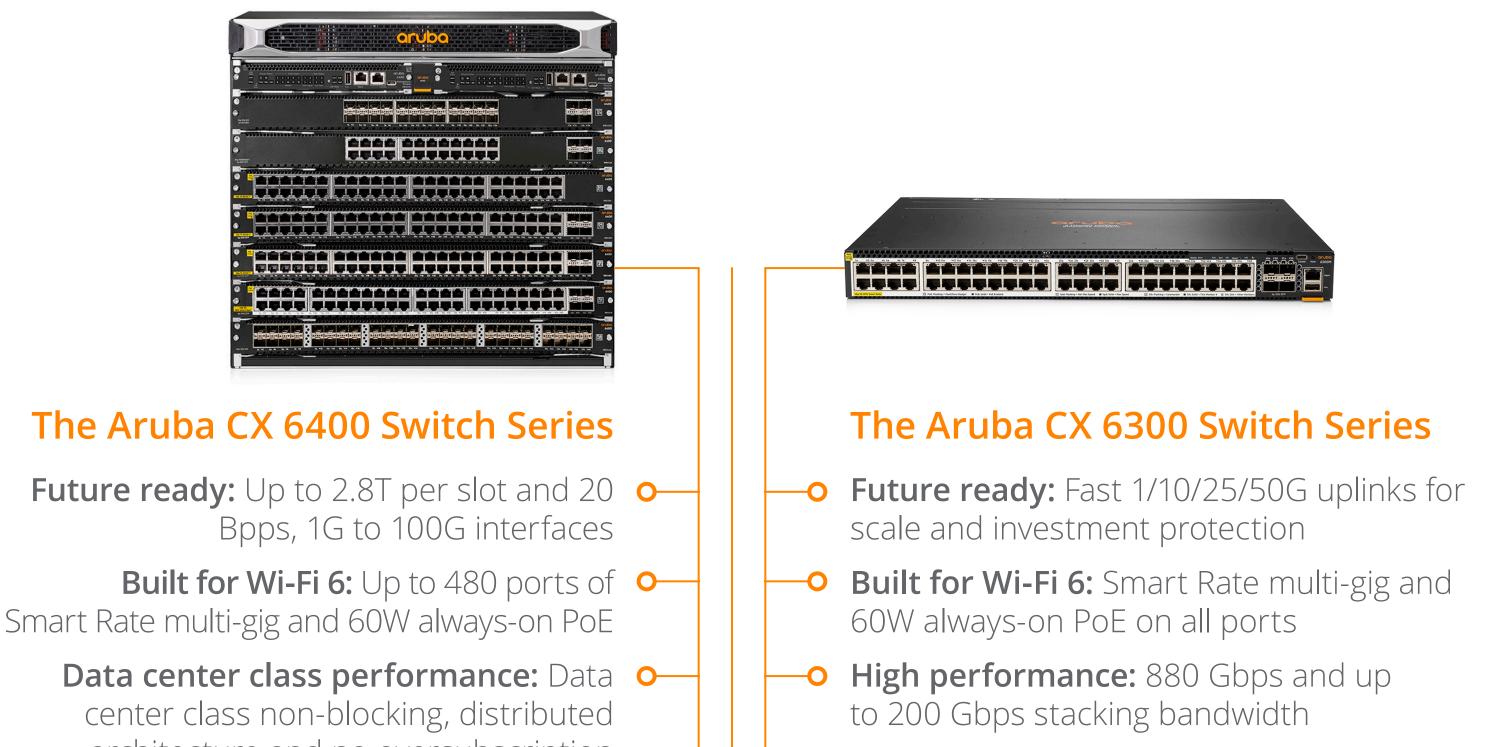
Aruba Dynamic Segmentation

Automated network security

- ✓ Keep switch or wireless traffic for any user or device separate and secure, regardless of application or service
- ✓ Reduce risks from known and unknown IoT devices and their traffic
- ✓ Improve the end user experience with seamless network access

Introducing Aruba's newest CX switches – built for the enterprise

Created for operational efficiency and resiliency, Aruba's new switching platforms provide the foundation for high-performance networking that supports today's expanding IoT, mobile and cloud demands.

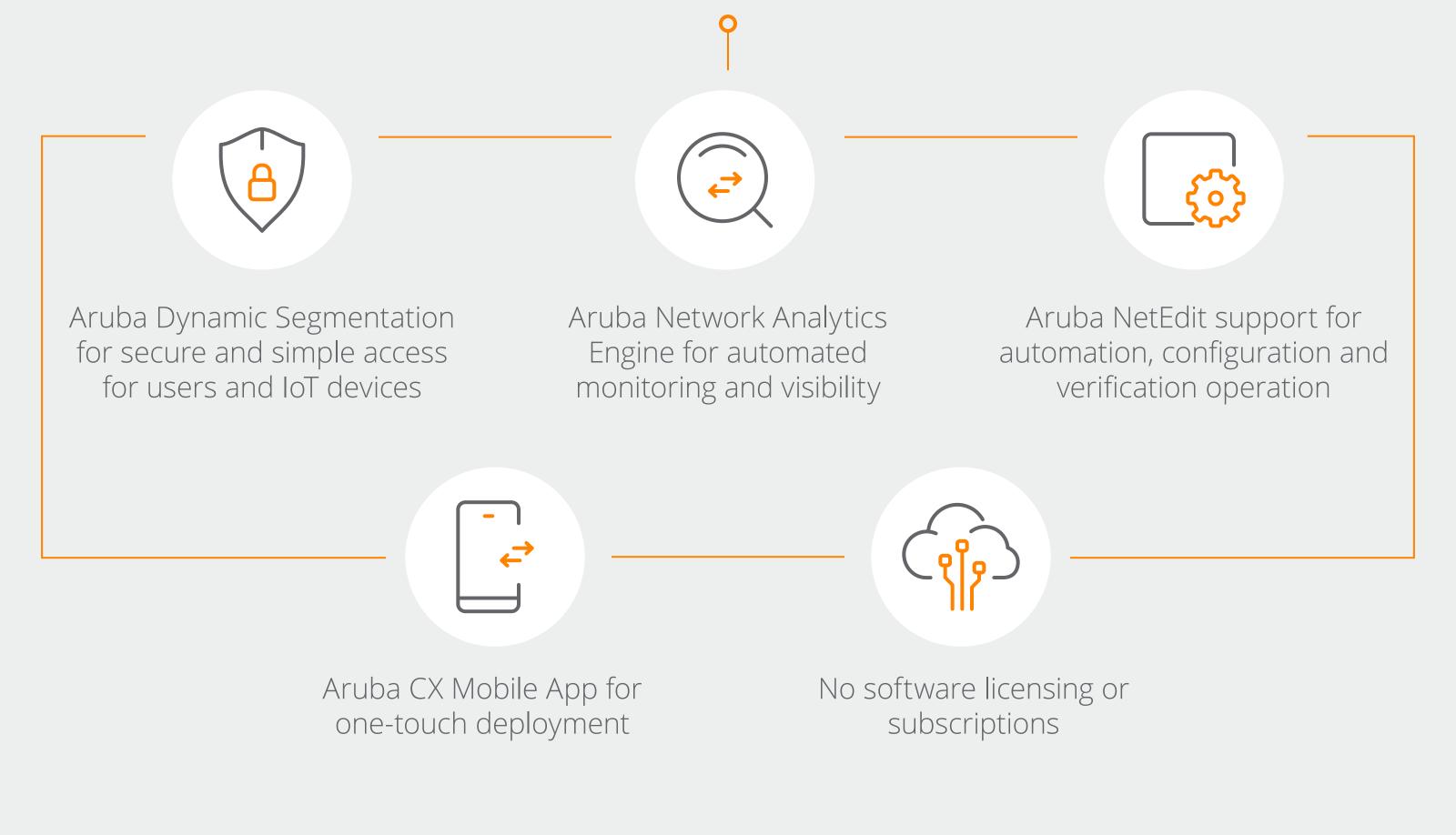


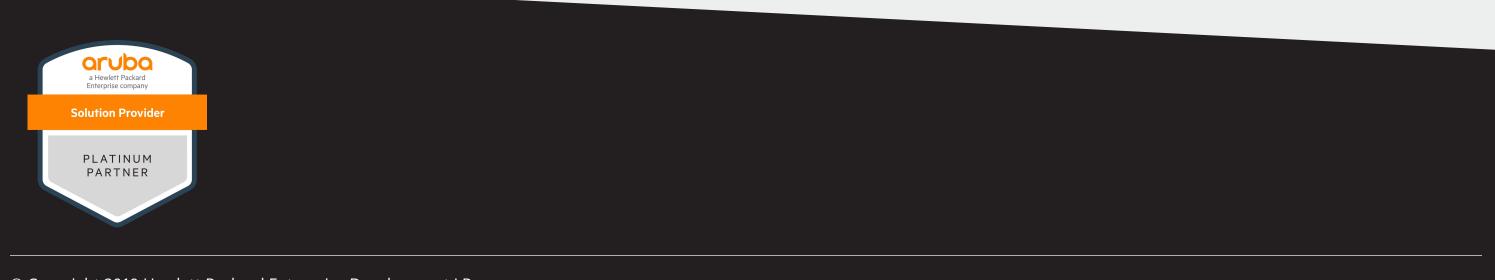
architecture and no oversubscription

High availability: Live Upgrades with VSX, **o**-redundant hot swappable power and fans

• Flexible growth: VSF stacking for ease of management and collapsed architectures

WHAT DO OUR CX SWITCHES HAVE IN COMMON?





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Sources: 1. Gartner June 2019 5 Network Cost Optimizations – https://www.gartner.com/doc/reprints?id=1-WC3O7X8&ct=190628&st=sb) 2. Ericsson Internet of Things Report – https://www.ericsson. com/en/mobility-report/internet-of-things-forecast 3. Network World Top Reasons for Network Downtime – https://www.networkworld.com/article/3142838/top-reasons-for-network-downtime.html IG_Aruba-CX-Switching_101619