

Advanced Security + Endpoint Detection and Response (EDR)

For service providers

Simplify endpoint security

With more than 60% of breaches now involving some form of hacking¹, businesses must now turn to advanced security solutions and providers to help them combat today's sophisticated threat landscape. However, most market-leading EDR solutions capable of countering these threats introduce:

- High costs and complexity, making them inaccessible downmarket
- A long time to value, high training and onboarding requirements
- Incomplete protection, requiring additional integration for business continuity
- Scalability challenges requiring large teams of security professionals to operate



Acronis

Unfortunately for service providers just starting a practice, the skills and expenses required to run their own EDRbased service may be out of reach. For providers with established security specialization, they may find trying to build their detection and response services with market-leading solutions prices them out of their midmarket or SMB customers — only to find themselves also competing with the MDR services of their solution vendor.

Acronis Advanced Security + EDR, designed for service providers

Acronis understands that service providers need to balance offering effective services with meeting different client requirements and budgets.

We also know that they need an advanced security solution that can rightsize margins and in-house skills, is multitenant, SaaS based, offers better security outcomes — and — focuses on the right amount of automation and ease of use for rapid turn up and scale across multiple clients and their unique environments.

Designed for service providers, **Acronis Advanced Security + EDR** enables you to simplify endpoint protection — rapidly detect, analyze and remediate advanced attacks while ensuring unmatched business continuity. Eliminate the cost and complexity of multiple point products and enable your team with one complete cyber protection solution that is simple to manage and deploy.

Streamline your detection and response services with Acronis

Incidents > 27										## ⑦ @
Threat status Severity Not mitigated HIGH	Investigation state ONOT started ~	Positivity level Volume	Created Apr 19, 2023 10:53:52:092	Updated Apr 19, 2023 10:57:52:060					Pos	t comment 🛛 🗑 Remediate entire incident
CYBER KILL CHAIN ACTIVITIE	ES									
Legend		~ 🔟	🗘 smss.exe) 🗸					U .	Ø patch.exe	×
Uworkload		1	Create process	in.exe 🗸				•	OVERVIEW RESP	ONSE ACTIONS ACTIVITIES
Process		8	Create pr	ocess	~					
🖬 File	157			Create process	> Ø powershell.exe	~			Security analysis for	
& Network		6 🔹			Read file	(0 +4) >		•	Verdict Severity	Malicious threat HIGH
Registry		9 🔹			Create process	→ (Ø patch.exe) ~		0		Data Encrypted for Impact
Involved	16					Read file	EDRTestEvents		Tactic	Impact
Suspicious activity		2 🔹		Create process	Ø powershell.exe				Reason of detection	, ,, ,
Malicious threat		8 🔹			Read file	• + 272				systems or on large numbers of systems in a network to interrupt availability to system and
r Incident trigger		1				Read file	Conhost.exe			network resources. They can attempt to
ttack stages		6				Read file	ATL.DLL			render stored data inaccessible by encrypting files or data on local and remote drives and
						Read file	ATL.DLL			withholding access to a decryption key. This may be done in order to extract monetary
Apr 19, 2023 10:39:56:300						Read file	mscoree.dll			compensation from a victim in exchange for
Suspicious activity detected wit	th process powershell.exe).					Read file	propsys.dll			decryption or a decryption key (ransomware) or to render data permanently inaccessible in
Apr 19, 2023 10:39:56:382						Read file	h mscoree.dll			cases where the key is not saved or
Suspicious activity detected wit Apr 19, 2023 10:39:56:616	th process (powershell.exe).					Read file	IMMS2.DLL	-	Detection date	transmitted. Apr 19, 2023 10:40:29:839448
Suspicious activity detected wit	th process (powershell.exe).					Read file	b propsys.dll			10110120001000000000
Apr 19, 2023 10:40:29:270	the Barris Barris and	5				Read file	L IMMS2.DLL		Reputation	
Process powershell.exe is abus scripts for execution.	sing Powersneii commands ar	a				Read file	b propsys.dll		VirusTotal	C Go to VirusTotal
wast 0						Read file			Google	Go to Google
pact Apr 19, 2023 10:40:29:839						Read file	powershell.exe			
Process (patch.exe) is encryptin	ng data and files on specific sy	stems.				Read file	propsys.dll	•	Details	
ecution 0						Read file	(E rpcss.dll)	•	Туре	Process
Apr 19, 2023 10:51:45:188						Read file	propsys.dll	•	Name	patch.exe
Suspicious activity detected wit	th process (powershell.exe).						The rpcss.dll		PID	13208

Optimized attack prioritization and analysis for rapid response	Integrated backup and recovery capabilities for unmatched business continuity	Complete cyber protection solution — designed for MSPs — in a single agent
 Streamline investigations with prioritization of potential incidents and reduced alert fatigue Unlock minutes-not-hours analysis at scale, with automated correlation and Albased guided attack interpretations Increase visibility across MITRE ATT&CK® to rapidly grasp attack analysis and impact, including how an attack got in, what harm it caused, and how it potentially spread 	 Integrated backup and recovery capabilities, providing unmatched business continuity where point-security solutions fail Streamlined single-click remediation and recovery Complete, integrated protection across the NIST Cybersecurity Framework — Identify, Protect, Detect, Respond, and Recover — all from a single solution. 	 Quickly and easily launch new services using a single Acronis agent and console — to deploy, manage and scale Easily scale across multiple clients while preserving healthy margins and minimizing OpEx — no need for a large team of highly skilled people to operate Partner with a vendor focused on your success and enablement — not competing with you for business.

Powered by award-winning endpoint protection



Unmatched business resilience with Acronis

With Acronis you can count on a single platform for holistic endpoint protection and business continuity, aligned with established industry standards such as NIST, enabling you to identify vulnerable assets and data, proactively protect them, detect and stop any threats, and respond to and recover from attacks.

Acronis: Business continuity across NIST



EDR key capabilities

Prioritization of incidents

Monitor and automatically correlate endpoint events, with prioritization of suspicious event chains in the form of incident alerts.

Automated interpretation of incidents mapped to MITRE ATT&CK®

Streamline response and increase reactiveness to threats, leveraging AI-based interpretations of attacks

mapped to MITRE ATT&CK® to understand in minutes:

- How the attacker got in
- How they hid their tracks
- What harm the attack caused and how it caused it
- · How the attack spread



Single-click response to attacks for unmatched business continuity

Prevail where point solutions fail — leverage the full power of integration among cybersecurity, data protection and endpoint security configuration management via a single-click response to incidents:

- Remediate by isolating endpoints and quarantining threats
- Investigate further using remote connections and forensic backups
- Prevent future attacks closing open vulnerabilities
- Ensure business continuity with attack rollbacks and integrated backup and recovery

Simplify endpoint security today

Don't resort to multiple tools and advanced security expertise to protect endpoints. Simplify endpoint security with Acronis EDR.



1. Source: "2022 Data Breach Investigation Report", Verizon



CSPi Technology Solutions, an Acronis partner, provides the expertise and service scope including Managed IT Services, Professional Services, and Cloud Services - to help you architect and manage a high performance, highly available, and highly secure infrastructure



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